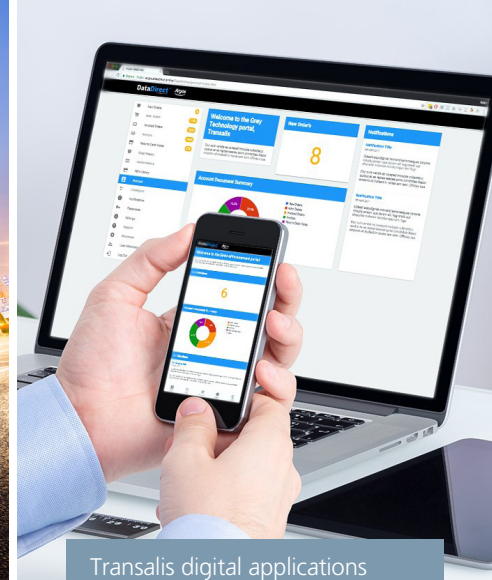


# Transalis



Cloud Global Digital Supply Chain Process Automation



Transalis digital applications work across latest devices and mobile networks

The Transalis cloud-based applications suite, enables total digital supply chain process automation. Organisations exchange, capture, digitise, integrate and analyse documents and data through highly flexible integration and automation with multiple standards, systems, networks and trading partners.

## Facilitating Digital Transformation

Based in Portsmouth, Transalis was established by co-founders Aniello Sabatino and Paul Simpson, with the desire to fundamentally improve the ways in which organisations communicate and transact business with suppliers, partners and customers, wherever they may be, while optimising their existing technology investments.

Our innovative Business-to-Business Integration (B2Bi) cloud Managed Services were born out of that desire, where the software applications suite and infrastructure are delivered from the cloud globally as an applications Platform as a Service (aPaaS). Users range from start-ups, SME's, high street brands to some of the world's largest retailers.

From our pioneering days providing a single Electronic Data Interchange (EDI) solution to small businesses we now provide a suite of 'Go Digital' latest technology cloud applications that integrate complex business processes, 3rd party solutions, legacy and latest technology to automate business processes and maximise efficiencies for end users.

We have used our years of experience from EDI enabling small businesses, with a handful of trading partners, and now help large organisations deliver digital transformation projects by digitally enabling large and complex supply chains for global retailers with thousands of trading partners across multiple countries worldwide.

## FACTS ABOUT TRANSALIS

- » Cloud applications provider for Global Digital Supply Chain Process Automation
- » British company established in 2002
- » Award winning digital transformation applications
- » Connects trading partners across 32 countries
- » Supports 5,000 users
- » Exchanges 40m documents per annum
- » Transacts £3bn invoice value per annum
- » GS1 Accredited EDI Solution Provider
- » Crown Commercial Services PEPPOL NHS e-Procurement Access Point
- » Department for International Trade (DIT) Exporting Programme Member
- » Portsmouth Business of the Year 2017
- » Investors In People Accredited

“Connecting to the Transalis cloud digital applications suite, provides clients with 100% digital supply chain process automation with all their trading partners”

## Enabling Integrated Digital Supply Chains

**Data Exchange** – Our digital business applications are network independent, designed as light weight, high performance web applications to run on any network, traditional fixed Value Added Networks (VANs), modern Telco Mobile Networks, Wi-Fi, Internet, Satellite on any connected device, PC, Laptop, Tablet, Android, Apple, Blackberry and hand held mobile devices.

**Data Types** – Our applications process vast amounts of global data, documents and file types in multiple formats, from traditional EDI documents for the order-to-invoice cycle, e-procurement and e-invoicing, fax to EDI, pdf to EDI and paper to digital. All types of business data can be exchanged and integrated into internal and external systems.

**Data Integration** – Our ‘Cloud Integration Hub’ integrates data

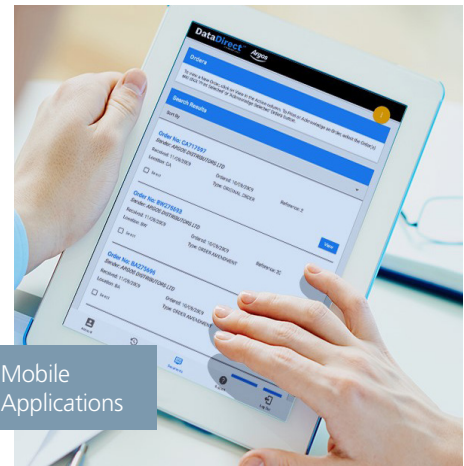
into over 50 of the main business ERP, Accounting, Retail, Warehouse, Logistics, Manufacturing and Healthcare systems. We digitise and integrate any data with any system, allowing highly flexible integration of multiple documents and standards between multiple networks, systems and trading partners.

Existing systems rely on communicating parties having previously agreed standards, message formats and processes. It is exactly this restriction, complexity, the ‘integration nightmare’ and associated costs when establishing digital communication between trading partners that our cloud applications managed services remove.

By default, proprietary systems from different vendors fail to integrate efficiently. Our applications provide the ‘glue’, enabling organisations of all sizes, regardless of IT deployed, to communicate and trade digitally with each other.

### » KEY ADVANTAGES OF THE TRANSALIS CLOUD APPLICATIONS SUITE

- » The business applications that make up the Transalis cloud applications suite are secure, scalable, high performance managed services, suitable for businesses and organisations of all sizes.
- » Latest technology, light weight, high performance web applications that run on any network, traditional fixed VAN or modern Telco mobile networks.
- » Our aPaaS managed services simplify, automate and facilitate, complex business critical, digital transformation projects.
- » Our cloud applications suite offers the ability for organisations to implement standardised, end-to-end, integrated, digital supply chains with trading partners and service providers around the world.
- » Our applications enable Business Process Automation (BPA) for the removal of manual and human interaction to maximise efficiencies.
- » All types of data formats can be captured, electronic files and paper, digitised and data extracted, integrated, analysed and shared with systems, people, processes and trading partners.
- » Cybersecurity is vital for our customers, our cloud applications are housed in multiple data centres in different geographical locations to offer the highest levels of security, reliability and business process continuity.



Mobile Applications



Mobile Analytics

## Delivering Business Process Efficiencies

**Data Capture** – Unstructured data is a time consuming and labour intensive manual process for many organisations. Our applications streamline document-based processes through the automated extraction and digitisation of key data, for use in other systems. This allows organisations to analyse internal and external data to enable them to understand how their business and supply chain is performing. By integrating and analysing multiple data sources, including unstructured data, organisations can automate business processes, reduce costs and gain a single view of all their data.

**Data Analytics** – Turning data into insight is a priority for many departments, including Supply Chain, IT and Finance. Our data analytics application presents data back to the user as actionable insight to help organisations make informed business decisions. A business-critical supply chain plays a prominent role in an organisation’s profitability and is an ideal place to utilise analytics for B2B data. Our applications suite gives visibility of supply chain performance that has been lacking with traditional EDI solutions.

**NHS eProcurement** – In the UK the Pan-European Public Procurement On-Line (PEPPOL) standard has been mandated to automate the NHS supply chain for digital ordering, invoicing and shipping for all NHS suppliers and providers. Transalis is a Crown Commercial Services PEPPOL provider where NHS



Maximise Efficiencies through Digital Supply Chain Managed Services

trusts and NHS Supply Chain can have a single application that reduces complexity and cut costs and enables public sector and private companies to exchange digital trading documents.

PEPPOL is co-funded by the European Commission and 18 government agencies, to simplify the purchase-to-pay process between government organisations and suppliers.

### The Future and Impact

As a total digital supply chain provider, Transalis is powered by great technology and great people. Technology is ever changing and so are our customers’ needs. We are in a state of constant innovation to ensure we provide latest technology applications to our thousands of users. From digitally empowering the smallest of businesses to providing state-of-the-art global digital supply chains we enable all our customers to connect and transact business digitally. We are committed to empowering all businesses and organisations large and small so no one gets left behind in the digital era.

“Transalis cloud applications simplify, automate and facilitate complex business digital transformation processes”



Mobile Data



Data Analytics



Data Capture



NHS e-Procurement